

SCRIPTS FOR TEACHER'S WEEK AND NURSE'S WEEK

Hello, I would like to speak with the person in charged of teacher's/nurse's week activities.

Hi my name is Renita Johnson, Senior Sales Director with Mary Kay Cosmetics and I would like to help you pamper your _____ during _____ week. First, I have put together a beautiful spa basket that your teacher's/nurse's can enter to win. While they are entering to win the spa basket valued at \$40, I will be handing them a gift certificate for a complimentary facial, glamour make-over and \$10 in free product at their private pamper session. I also will be pampering them with a Satin Hand Treatment on the day that they enter to win their basket. Your people will receive the royal treatment and this service is FREE OF CHARGE!

Some people might ask how do you benefit from this service and you just explain to them that you have found that when people sit down for their private pamper session, most people love the product and want to get on the skin care system. This service benefits you because you are potentially gaining a new customer base.

SCRIPTS FOR RESTAURANTS DURING MOTHER'S DAY

Hi, my name is Renita Johnson, Senior Sales Director with Mary Kay Cosmetics, and as a service to your customers, I would like to set up a small table and hand all the mother's a beautiful rose and a pampering gift certificate for a complimentary facial, glamour make-over and satin hand treatment. I also would like them to enter to win a beautiful Spa basket for Mother's Day. This service is FREE OF CHARGE to you and it provides an extra touch of class while your clients are waiting to be seated.