

# GREAT *Start*

## TEAM-BUILDING REWARDS

JULY 1, 2018 – JUNE 30, 2019

### SHARE THE FUN!

You're having fun in your Mary Kay business. You probably already know someone who would love to share this experience with you, don't you? Great news! When you and a friend go on this journey together, you can both have a *Great Start* with profitable rewards!

### HOW IT WORKS

When you add a new personal team member within your first four months\* of business, you can earn two product bonus bundles valued at up to a total of \$220 suggested retail\*\* and a \$50 cash Team-Building bonus when\*\*\* your new personal team member becomes a *Great Start*-qualified Independent Beauty Consultant†.

**No Limits!**

### THE REWARDS KEEP COMING!

After your first four months of business, you can continue to earn the \$50 cash Team-Building bonus for each\*\*\* new personal team member who becomes a *Great Start*-qualified Independent Beauty Consultant†.

**No Limits!**

**For more details on the *Great Start* Promotion, visit *Mary Kay InTouch*®.**

# MARY KAY®

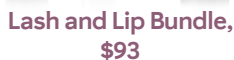
\* Your first four months means the month your Independent Beauty Consultant Agreement is received and accepted by the Company and the following three months.

\*\* The actual total value of the product bonus bundles received will depend on the suggested retail value of the product bonus bundles selected and is subject to any required tax obligations. Sales tax is required on the suggested retail value of the wholesale Section 1 products included in the product bonus bundles. You will receive your product bonus bundles with your next Section 1 wholesale order placed after the product bonus bundles are earned. To receive your product bonus bundles, your Section 1 wholesale order must be placed in the month they are earned or within the three following months.

\*\*\* In the month your new team member's initial or cumulative \$600 or more wholesale Section 1 orders are received by the Company, you must be active to receive the bonus. An Independent Beauty Consultant is considered active in the month a minimum \$225 wholesale Section 1 order is received and accepted by the Company and in the following two calendar months.

† A *Great Start*-qualified Independent Beauty Consultant is one whose initial order or cumulative orders are \$600 or more in wholesale Section 1 products and the orders are accepted and received by the Company in the same or following three calendar months that her/his Independent Beauty Consultant Agreement is accepted by the Company.

**BUNDLE UP!  
CHOOSE  
TWO OF THESE  
BUNDLES\*,  
AND SELL FOR  
MAXIMUM  
PROFIT!**



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