

**SPARK
A CHAIN
REACTION!**

Be a Goal Getter!

Seminar 2021 Goals

I Will Be A...

_____ by August 1st
 _____ by September 1st
 _____ by October 1st
 _____ by November 1st
 _____ by December 1st
 _____ by January 1st
 _____ by March 1st
 _____ by July 1st

Leadership Conference

Career Conference

Seminar 2021

Career Level	Active* Team Members
Senior Consultant	1-2
Star Team Member	3-4
Team Leader	5-7
Elite Team Builder	8+
DIQ	Add 10+ Active Team Members by the 1st of each month & Star
Grand Achiever 	Build to 16 team members w/ \$23,000 Team Production in 1-4 months
Director	Build to 24+ unit members w/ \$13,500 Unit Production in 1-3 months

*A consultant is considered active in the month she places a \$225 w/s order and the following 2 months.

Other Goals:

Number of Monthly Selling Appt. _____

Monthly Retail Goal: \$ _____

Quarterly Wholesale Goals: \$ _____

June 16 – Sept. 15 \$ _____

Sept. 16 – Dec. 15 \$ _____

Dec. 16 – Mar. 15 \$ _____

Mar. 16 – June 15 \$ _____

Monthly Team Building Appts _____

of New Team Members per month _____

Medal Goal (Gold=5, Silver=4, Bronze=3) _____

PCP Customers Enrolled Each Qtr _____

of Quarters as a Star Consultant _____

**START
WITH A
BANG!**

Queen's Court of Sales



\$40,000 Retail Production
07/01/20– 06/30/21

Queen's Court of Sharing



Add 24 Qualified* Personal
Team Members

07/01/20– 06/30/21

*A Qualified Consultant is one who places a Minimum \$600 w/s Section 1 Product Order in the same or following month their agreement is received or if they achieve 1 quarter of Star Consultant status by June 15, 2021.