

# Get excited about Serious Cash this Holiday Season!

How would you like to have an extra \$250-\$2,500 Cash for the holidays this year? Consider joining the Mary Kay Cosmetics Pilot Program for Holiday Consultants.

## **DEVOTE:**

5 Hours per week to teaching / showing the products, 2 hours per week for training, 1 hour per week to paperwork (in your home)

## **INVEST:**

\$100 plus tax & shipping for Starter Kit

(\$200-\$3600 Inventory optional investment. What the EYE sees, the EYE buys!)

Immediate Commission: 50% of retail

Selling Season starts now & goes strong through January 1st.

## **TEACH:**

1 Skin Care Class per week (4+ women present / 2 hr each) Average sales of \$200+

1 Gift Show per week (6 -10 women present / 2 hr each) Average sales of \$300+

1 Mini Class (1 -2 women present / 1 hr) Average sales \$100+

Total weekly Average Sales \$600+

## **PROFIT:**

\$600 Sales minus 50% cost of product = \$300 gross profit for just 5 hours of teaching time! Net weekly profit after expenses (hostess gifts & supplies) of 10% subtracted is \$240. Average of (\$48 per hour).

\$240 X 12 weeks = \$2,880 net profit for about 60 hours of teaching & training outside of your home!!

This is a great part-time seasonal job! Having product inventory is an **OPTION, NOT A REQUIREMENT**. Women are impulsive & will purchase more if you offer on-the-spot delivery! At the end of the season, you may put your parttime business on hold & just do reorders till the next holiday selling season, or decide if you want to keep up the pace to add an extra \$500-1,000 to your budget every month!

If you have not had lots of fun, made an excellent hourly income, helped women feel better about themselves, or just plain decide that a part-time career with Mary Kay Cosmetics is not for you, just stop working your business. No strings attached – totally risk-free!

